

METROPOLITAN SWIMMING, INC.



BOARD OF DIRECTORS MEETING

Wednesday, June 19, 2019

YWCA – White Plains, NY

PRESENT: Eric Fisher, Monique Grayson, Allen Wone, Dom Boccio, Brian Hansbury, Jim Wargo, Amine Boubsis, John Yearwood, Stanley Wong, Lamar Decasseres, Kate Hallex, and BJ Reynoso.

EXCUSED PRIOR: John McIlhargy, Mary Fleckenstein, and David Ellinghaus. Mark Owens was on phone at #5-6

ABSENT: Robert Frawley, Sydney Boals, John Alaimo,

1. **WELCOME/ROLL CALL:** Eric Fisher welcomed everyone present at this meeting and called the meeting to order at 6:43pm. Eric thanked all those in attendance at the meeting.

2. **ACCEPTANCE/CORRECTIONS OF MINUTES:**

The minutes of the May 16, 2019 BOD were not approved at this time. Once we have a quorum, we will make a motion to accept them.

3. **GENERAL CHAIR:** Eric Fisher

a. **Summer Senior Mets and the New Safe Sports Program – MAAPP** – We are doing well currently. Brian Hansbury mentioned that we will be in the middle of the 30-day period for the new USA-Swimming MAAPP to be enforced. Everyone and all athletes 18-year-old and over must be educated with the impact this will have on all USA-Swimming registered athletes and non-athletes. Important meets are coming up – Nationals, Junior Nationals, Futures, etc. and we all need to be prepared. ***All applicable adults participating in or associated with this meet acknowledge that they are subject to the provisions of the USA Swimming Minor Athlete Abuse Prevention Policy (“MAAPP”), and that they understand that compliance with the MAAPP policy is a condition of participation in the conduct of this competition.***

A question was asked about whether there were exceptions for swimmers with some disabilities that are unable to take the MAAPP test. The parents could help the swimmer to take the test.

What about volunteers working at Senior Mets this summer? It will be mentioned at the Officials and Coaches meeting at that time. We may have to ask all volunteers to sign a form and wear badges that will be purchased by Metro for this purpose. Discussion followed on how to make sure to have volunteers aware of this issue.

All questions should be directed to the Metro’s Safe Sport Coordinator, Brian Hansbury, at brian.hansbury@metroswimming.org or to USA-S at:

<https://www.usaswimming.org/utility/landing-pages/minor-athlete-abuse-prevention-policy>

b. **LEAP 3 – October 27, 2019** – Location will be announced later.

c. **D&I discussion** – Discussion will need to be postponed until we have a quorum. We will try to call an athlete’s representative before the end of this meeting.

4. **OFFICIERS REPORTS:**

a. **AGE GROUP:** BJ Reynoso and Kate Hallex

Kate mentioned that Age Group is all set for the Eastern Zone Championships – hotels, busses, online registrations, coaches forms applications, chaperone form applications, etc. The one thing that Age

Group is looking to do is to make sure that Metro includes some athletes with disabilities to participate in the meet. Each LSC can have 2 athletes 12-Under and 2 athletes 13-over with disabilities to compete in the meet. How about Outreach Swimmers? As far as Kate knows, outreach athletes get a 55% discount on everything. Dom added that it also depends on whether they have 1 event or 6 events! Outreach swimmers need to get in touch with the Age Group Chairs before signing up for Zones. VA Swimming may be considering waving entry fees for outreach swimmers but other LSCs still have expenses for hotels, food, busses, etc. Fees for Zones were raised by \$30.00 due to increased fee for general apparels and fees for online charges. In addition, in the hope of getting more chaperones to sign up, the Finance Committee approved to cover the cost to up to \$75.00 for applications, background check, etc. Discussion followed.

- b. **SENIOR CO-CHAIRS:** Jim Wargo and John Alaimo
Jim Wargo attended this meeting. Emily Escobedo (COND) and Ryan Held (NYAC) are going to represent Metro on the International Swimming League. Emily Escobedo will also compete at the World University games in Naples, Italy, at the beginning of July. Newest OT qualifier as of 6/19/2019 is Morgan Rinn (LIE). Jim will not be present at the first 2 days of Senior Mets, but John Alaimo will be there. Jim attended the National Team Summit in Colorado Springs. It was a great experience. Contact Jim for more information.
- c. **SECRETARY:** Monique Grayson
No report.
- d. **ATHLETES REPRESENTATIVES:** Mark Owens (Sr. Rep) and Stanley Wong (at Large)
No reports
- e. **TECHNICAL PLANNING:** David Ellinghaus
No report. Dom mentioned that David is planning on working on the Single Age Time Standards for 2020.
- f. **SAFETY CHAIR:** John McIlhargy
No report
- g. **OFFICE MANAGER:** Mary Fleckenstein
Online payments are working great. Took a bit of rearranging processes in the office, but it is working well. A membership report by club is attached as well. We are holding steady with membership. Two clubs are seriously past due on payments. Both have received updated invoices. Both have been told no sanctions will be issued until paid. Some summer meets are in jeopardy if a payment does not come in. They have been told their sanctions may be pulled.
Grassi and Company are working hard to get the books all caught up. They have been fixing items that have been outstanding since 2015.
MAAPP - clubs have been told and Mary will send a reminder email that June 23rd is coming soon. Reminder to all - The 30-day grace period is only for June 23 to July 23 - not after that. Not many athletes have completed it yet at this time!
- h. **ADMINISTRATIVE VICE CHAIR:** Dom Boccio
Except for some missing payments from the delinquent teams, all the LCM meets surcharges have been paid at this time. Still some issues with sessions lengths!
- i. **DIVERSITY:** Amine Boubasis and Lamar DeCasseres
BJ Reynoso attended the Eastern Zone Diversity Camp at the University of Maryland, College Park, June 6-9, 2019. Five swimmers from Metro attended the camp! Really great experience for swimmers and coaches.
Donations have been received from many and were given to outreach swimmers. Thanks to all that participated in the drive. Lamar has reached out to most teams about weaving meet fees for outreach swimmers and the response has been overwhelmingly positive! He is still waiting to hear

from 2 teams. Many thanks to Sachem Swim Club for being the first one to make it happen! Brian Hansbury mentioned that the Metro is really trying for the athletes to reach a higher level, and that one swimmer will be able to attend Senior Mets because of this.

j. **FINANCE CHAIR:** Allen Wone

There will be a Finance Committee meeting in July. Changes to the budget need to be submitted by July 1st.

Two (2) Metro clubs are severely delinquent currently. Long discussion followed on way to impose sanctions on those clubs. Besides pulling their meet sanctions, what other penalties will be imposed on those teams? A policy for late payment must be in place. Charges to their credit cards will no longer be accepted as everything will be done electronically. The 2 clubs are currently not in good standing! Their swimmers may have to swim unattached, but they can't swim as a team.

5. OLD/UNFINISHED BUSINESS:

- a. Senior Athletes' Re. Mark Owens was called on the phone at this time. We now have a quorum.
- b. A motion to accept the minutes of May 16, 2019 was made, seconded and approved by all. **Motion carries.**

6. NEW BUSINESS

- a. Discussion on the D&I proposal that was approved by the Finance Committee. A motion was made to add \$5,000.00 additional funds in the budget for Outreach for 2019-20. Discussion followed. This would amount to \$50.00 per swimmer. This motion was seconded and approved by all. **Motion carries.**
- b. Outreach and Senior Mets. A motion was made to use some of the money from Senior Mets to allow Outreach swimmers into the meet. Funds would come from the Senior Mets budget. Motion was seconded and approved by all. **Motion carries.**
- c. Amine Boubsis – will check with Senior and Age Group Chairs about hosting a coaches' clinic, either in September or October.
- d. Question about taxes and streamlining of reimbursement system. Allen Wone responded that there will be a line about this in next year's budget which needs to be approved by HOD in September.

Next Meeting – HOD - September 2019 (TBA) unless BOD is needed before.

A motion to adjourn the meeting was made, seconded and approved by all. **Motion carries.** Meeting adjourned at 7:58pm.

Respectfully submitted by Monique Grayson
July 7, 2019



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**BOARD OF DIRECTORS
MEETING
Wednesday June 19th , 2019
YWCA**

1: CALL TO ORDER, WELCOME, and INTRODUCTIONS:

Excused prior to meeting: Dave E., John M. ,Mark Owens

Roll Call:

NOT PRESENT

2: ACCEPTANCE/CORRECTIONS OF MINUTES:

Reports of officers

3: GENERAL CHAIR: Eric Fisher: Welcome –General Updates

- Sr. Mets
- Leap 3 October 27th Location TBD
- D&I discussion
- MAAP

4: OFFICERS REPORTS: (**additional information or officer request for specific time)

- SECRETARY REPORT: Monique Grayson
- FINANCE CHAIR: Allen Wone
- SENIOR CHAIR: John Alaimo/Jim Wargo
- ADMINISTRATIVE VICE CHAIR: Dom Boccio
- AGE GROUP CHAIR: BJ Reynoso/Kate Hallex
- COACHES REPRESENTATIVE: John Yearwood
- ATHLETES' REPRESENTATIVES: Mark Owens/Sydney Boals
- TECHNICAL PLANNING: David Ellinghaus
- SAFETY COORDINATOR: John McIlhargy
- SAFE SPORT COORDINATOR: Brian Hansbury
- At Large Athletes: Stanley Wong/ Robert Frawley

5. OFFICE MANAGER: Mary Fleckenstein

6. UNFINISHED/OLDBUSINESS:

7. NEW BUSINESS

8. NEXT MEETING: September TBD

Adjournment

Metropolitan Swimming Inc.

BALANCE SHEET

As of June 17, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 Checking	529,835.92
1005 Savings - Chase	65,697.20
1072 Bill.com Money Out Clearing	43.00
Total Bank Accounts	\$595,576.12
Accounts Receivable	
1100 Accounts Receivable	42,453.61
Total Accounts Receivable	\$42,453.61
Other Current Assets	
1007 Fidelity & Guaranty	222,280.34
1008 National Integrity	220,848.36
1200 Prepaid Expenses	0.00
1210 Credit Card Receivables	0.00
Undeposited Funds	1,418.00
Total Other Current Assets	\$444,546.70
Total Current Assets	\$1,082,576.43
Fixed Assets	
1300 Furniture & Fixtures	3,125.89
Depreciation	-156.30
Original Cost	0.00
Total 1300 Furniture & Fixtures	2,969.59
1301 Hall of Fame - Lehman	24,751.97
Depreciation	-3,646.86
Total 1301 Hall of Fame - Lehman	21,105.11
Total Fixed Assets	\$24,074.70
TOTAL ASSETS	\$1,106,651.13
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	693.00
Total Accounts Payable	\$693.00
Credit Cards	
2200 American Express	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
2001 Accrued Expense	0.00
2005 Deferred Revenue	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$693.00

	TOTAL
Total Liabilities	\$693.00
Equity	
3900 Retained Earnings	951,484.64
Opening Balance Equity	0.00
Net Income	154,473.49
Total Equity	\$1,105,958.13
TOTAL LIABILITIES AND EQUITY	\$1,106,651.13

Metropolitan Swimming Inc.

BUDGET VS. ACTUALS: FY 2018-19 BUDGET - FY19 P&L

September 2018 - August 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
5000.00 General Income Accts				
5001.00 Investment Income				
5001.10 Interest Income	2,946.57		2,946.57	
5001.20 Dividend Income		5,000.00	-5,000.00	
Total 5001.00 Investment Income	2,946.57	5,000.00	-2,053.43	58.93 %
5002.00 Fee & Surcharge				
5002.10 Sanctions Fee	16,025.00	20,000.00	-3,975.00	80.13 %
5002.15 Post Meet Fee (20%)	251,985.40	300,000.00	-48,014.60	84.00 %
5002.17 Senior Surcharge		1,000.00	-1,000.00	
5002.18 JO Surcharge		16,000.00	-16,000.00	
5002.19 Silver/Bronze Surcharge	14,656.00	6,000.00	8,656.00	244.27 %
Total 5002.00 Fee & Surcharge	282,666.40	343,000.00	-60,333.60	82.41 %
5005.10 Fines				
5005.17 Admins Fines	8,119.00	4,500.00	3,619.00	180.42 %
5005.18 Junior fines		100.00	-100.00	
5005.19 Senior Fines	750.00	100.00	650.00	750.00 %
Total 5005.10 Fines	8,869.00	4,700.00	4,169.00	188.70 %
5006.00 Registrations				
5006.10 Club-Received	16,700.00	18,000.00	-1,300.00	92.78 %
7006.10 Club-Paid	-5,950.00	-6,000.00	50.00	99.17 %
Total 5006.10 Club-Received	10,750.00	12,000.00	-1,250.00	89.58 %
5006.20 Athlete-Received	753,047.95	700,000.00	53,047.95	107.58 %
7006.20 Athlete-Paid	-618,530.00	-580,000.00	-38,530.00	106.64 %
Total 5006.20 Athlete-Received	134,517.95	120,000.00	14,517.95	112.10 %
5006.30 Non Athlete-Received	69,840.00	70,000.00	-160.00	99.77 %
7006.30 Non Athlete-Paid	-59,694.00	-58,000.00	-1,694.00	102.92 %
Total 5006.30 Non Athlete-Received	10,146.00	12,000.00	-1,854.00	84.55 %
5006.40 Transfers-Received	4,045.00	3,000.00	1,045.00	134.83 %
5006.50 Flex Athletic-Received	4,560.00		4,560.00	
7006.50 Flex Athletic-Paid	-970.00		-970.00	
Total 5006.50 Flex Athletic-Received	3,590.00		3,590.00	
Total 5006.00 Registrations	163,048.95	147,000.00	16,048.95	110.92 %
5010.00 Bounced Check Fee				
5010.10 Bounced Check Fee	0.00		0.00	
Total 5010.00 Bounced Check Fee	0.00		0.00	
5011.00 Misc - Office	-166.83		-166.83	
5014.00 Sales	1,125.00		1,125.00	
Total 5000.00 General Income Accts	458,489.09	499,700.00	-41,210.91	91.75 %
Total Income	\$458,489.09	\$499,700.00	\$ -41,210.91	91.75 %
GROSS PROFIT	\$458,489.09	\$499,700.00	\$ -41,210.91	91.75 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Expenses				
6100.00 Athletics Service Program				
6110.00 Travel Reimbursement				
6110.11 SC Sectional	14,200.00	20,000.00	-5,800.00	71.00 %
6110.12 LC Senior Zone/Sectional	1,000.00	5,000.00	-4,000.00	20.00 %
6110.14 SC NCSA Junior	24,400.00	30,000.00	-5,600.00	81.33 %
6110.15 LC NCSA Junior		4,000.00	-4,000.00	
6110.16 LC Futures		20,000.00	-20,000.00	
6110.18 USA JR National SC	24,566.42	10,000.00	14,566.42	245.66 %
6110.19 USA JR National LC	800.00	20,000.00	-19,200.00	4.00 %
6110.22 USA National/Open SC	6,757.84	5,000.00	1,757.84	135.16 %
6110.23 USA National/Open/Phillip66 LC	1,000.00	5,000.00	-4,000.00	20.00 %
6110.30 USA Open Water Champ	1,200.00	1,000.00	200.00	120.00 %
Total 6110.00 Travel Reimbursement	73,924.26	120,000.00	-46,075.74	61.60 %
6120.00 Scholarships	-2,100.00		-2,100.00	
6120.10 Joseph Stetz Registration Income		-2,075.00	2,075.00	
7120.10 Joe Stetz Scholarship Awards	2,000.00	2,000.00	0.00	100.00 %
7120.30 Galuzzi Scholarship Awards	2,000.00		2,000.00	
Total 6120.00 Scholarships	1,900.00	-75.00	1,975.00	-2,533.33 %
6130.00 Programs				
6131.00 Age Group Zone Meet				
6131.10 LC Zone				
6131.11 LC Zone fees collected		-95,000.00	95,000.00	
7131.10 LC Zone Entries Fees Paid		7,000.00	-7,000.00	
7131.11 LC Zone Uniforms		35,000.00	-35,000.00	
7131.12 LC Zone Petty Cash & supplies		2,000.00	-2,000.00	
7131.13 LC Zone Bus		25,000.00	-25,000.00	
7131.14 LC Zone Hotel & meals	4,644.00	77,000.00	-72,356.00	6.03 %
7131.15 LC Zone Board Member Travel		1,500.00	-1,500.00	
Total 6131.10 LC Zone	4,644.00	52,500.00	-47,856.00	8.85 %
Total 6131.00 Age Group Zone Meet	4,644.00	52,500.00	-47,856.00	8.85 %
6133.00 Diversity Program	4,016.60	8,000.00	-3,983.40	50.21 %
6135.00 Disability		2,000.00	-2,000.00	
6137.00 Distance Meets	1,200.00	6,000.00	-4,800.00	20.00 %
Total 6130.00 Programs	9,860.60	68,500.00	-58,639.40	14.40 %
Total 6100.00 Athletics Service Program	85,684.86	188,425.00	-102,740.14	45.47 %
6200.00 Officials	206.11		206.11	
6200.10 Travel Reimbursement	5,390.29	15,000.00	-9,609.71	35.94 %
6200.11 Clinic & Training Expenses	1,782.78	3,000.00	-1,217.22	59.43 %
6200.12 BGC Reimbursement	1,881.00	4,000.00	-2,119.00	47.03 %
6200.13 Incentives	3,245.00	4,000.00	-755.00	81.13 %
Total 6200.00 Officials	12,505.18	26,000.00	-13,494.82	48.10 %
6300.00 Coaches Programs				
6310.00 Coaches Clinic/Mentoring Program		20,000.00	-20,000.00	
Total 6300.00 Coaches Programs		20,000.00	-20,000.00	
6400.00 BOD				
6410.00 USAS Conferences/Convention Fee	10,480.00	24,000.00	-13,520.00	43.67 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6410.20 Travel Expenses	3,653.74		3,653.74	
6410.30 Par Diem/Meals	1,859.28		1,859.28	
Total 6410.00 USAS	15,993.02	24,000.00	-8,006.98	66.64 %
Conferences/Convention Fee				
6411.00 EZ Conferences & Conventions	3,479.02	1,000.00	2,479.02	347.90 %
6411.20 Lodging/Transpotation	1,950.85	4,000.00	-2,049.15	48.77 %
6411.30 Par Diem/Meals	2,191.39	400.00	1,791.39	547.85 %
6411.40 Eastern Zone Dues		2,600.00	-2,600.00	
Total 6411.00 EZ Conferences & Conventions	7,621.26	8,000.00	-378.74	95.27 %
6420.00 BOD Travel Reimbursement	442.12	2,500.00	-2,057.88	17.68 %
6440.00 Committees				
6441.00 Review Committee		500.00	-500.00	
Total 6440.00 Committees		500.00	-500.00	
6450.00 BOD Misc Expenses	2,306.63		2,306.63	
Total 6400.00 BOD	26,363.03	35,000.00	-8,636.97	75.32 %
6500.00 Clubs Recognition				
6510.00 Club Excellence Program	32,200.00	40,000.00	-7,800.00	80.50 %
Total 6500.00 Clubs Recognition	32,200.00	40,000.00	-7,800.00	80.50 %
6600.00 Administration & Operations Support				
6601.00 Salary & Wages	50,378.04	95,000.00	-44,621.96	53.03 %
6601.10 Payroll Tax	574.61	11,000.00	-10,425.39	5.22 %
6601.20 Workers Comp Insurance	1,024.27	3,000.00	-1,975.73	34.14 %
6601.30 ADP Payroll Service Fee	742.18	1,000.00	-257.82	74.22 %
Total 6601.00 Salary & Wages	52,719.10	110,000.00	-57,280.90	47.93 %
6605.00 IT Service Fee	2,500.00		2,500.00	
6605.10 Web Site ChargesB	2,295.00	6,000.00	-3,705.00	38.25 %
Total 6605.00 IT Service Fee	4,795.00	6,000.00	-1,205.00	79.92 %
6606.00 SWIMS Stipends	2,500.00	5,000.00	-2,500.00	50.00 %
6607.00 All Office Essential Supplies	742.91	4,000.00	-3,257.09	18.57 %
6607.10 Annual Membership/Program Dues	662.11	500.00	162.11	132.42 %
6607.20 Printing/Ink/Paper	359.06	500.00	-140.94	71.81 %
6607.30 Postage/Mailing	118.35	1,000.00	-881.65	11.84 %
6607.40 Misc Expenses	87.86	500.00	-412.14	17.57 %
Total 6607.00 All Office Essential Supplies	1,970.29	6,500.00	-4,529.71	30.31 %
6608.00 Operation Expenses				
6608.10 Internet Expense	1,764.30	2,500.00	-735.70	70.57 %
6608.20 Telephone	594.92	1,500.00	-905.08	39.66 %
6608.30 Storage Room Rental	134.00	1,250.00	-1,116.00	10.72 %
6608.50 Professional Service Fee	40,651.00		40,651.00	
6608.60 Subscription Fee				
6608.61 QB Monthly Fee(current)	142.11	600.00	-457.89	23.69 %
6608.62 QB Fee (old)	11.45		11.45	
Total 6608.60 Subscription Fee	153.56	600.00	-446.44	25.59 %
Total 6608.00 Operation Expenses	43,297.78	5,850.00	37,447.78	740.13 %
6609.00 Office Equipment/Hardware	5,174.21	1,000.00	4,174.21	517.42 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6610.00 Bank & Credit card expenses	18,232.80	30,000.00	-11,767.20	60.78 %
6610.10 Bank Service Charge/Fee	3,664.23		3,664.23	
Total 6610.00 Bank & Credit card expenses	21,897.03	30,000.00	-8,102.97	72.99 %
6611.00 HOD/BOD Meetings	1,101.18		1,101.18	
6611.10 Refreshment - BOD/ LSC	863.29	2,750.00	-1,886.71	31.39 %
Total 6611.00 HOD/BOD Meetings	1,964.47	2,750.00	-785.53	71.44 %
6614.00 State Filing Fees	0.00	100.00	-100.00	0.00 %
6615.00 Hall of Fame				
6615.10 Hall of Fame dinner payments		-4,000.00	4,000.00	
6615.20 Hall of Fame Dinner - caterer		3,000.00	-3,000.00	
6615.30 HOF - Display	5,000.00	5,000.00	0.00	100.00 %
Total 6615.00 Hall of Fame	5,000.00	4,000.00	1,000.00	125.00 %
6630.00 Golden Goggles Dinners	62.00		62.00	
6630.10 Golden Goggles Dinner	10,247.08	12,000.00	-1,752.92	85.39 %
Total 6630.00 Golden Goggles Dinners	10,309.08	12,000.00	-1,690.92	85.91 %
6635.00 Donation -		5,000.00	-5,000.00	
6650.00 Metro Run Meets				
6650.10 Sr. Mets SC				
6650.12 SrM - SC Meet Entries	-20,115.55	-20,000.00	-115.55	100.58 %
6650.13 SrM - SC Admissions & Programs	-16,040.00	-10,000.00	-6,040.00	160.40 %
6690.11 SrM - SC Personnel/Admin/AO	5,658.78	5,000.00	658.78	113.18 %
6690.12 SrM - SC Pool rental	14,000.00	17,000.00	-3,000.00	82.35 %
6690.13 SrM - SC Officials (Evaluator/MR/TLCJ)	916.26	1,250.00	-333.74	73.30 %
6690.14 SrM - SC Refreshments	3,403.28	3,000.00	403.28	113.44 %
6690.15 SrM - SC Awards	936.79	875.00	61.79	107.06 %
6690.16 SrM - SC Misc Supplies Expenses	1,020.66	1,000.00	20.66	102.07 %
Total 6650.10 Sr. Mets SC	-10,219.78	-1,875.00	-8,344.78	545.05 %
6650.20 Sr Mets - LC				
6650.22 SrM - LC Meet Entries		-20,000.00	20,000.00	
6650.23 SrM - LC Admission & Programs		-10,000.00	10,000.00	
6690.21 SrM - LC Personnel/Admin/Ao	629.50	4,000.00	-3,370.50	15.74 %
6690.22 SrM - LC Pool Rental		17,000.00	-17,000.00	
6690.23 SrM - LC Officials(Evaluator/MR/TLCJ)	1,197.00	1,250.00	-53.00	95.76 %
6690.24 SrM - LC Refreshments	151.75	3,000.00	-2,848.25	5.06 %
6690.25 SrM - LC Awards		1,000.00	-1,000.00	
6690.26 SrM - LC Misc Supplies Expenses	295.63	1,000.00	-704.37	29.56 %
Total 6650.20 Sr Mets - LC	2,273.88	-2,750.00	5,023.88	-82.69 %
6650.40 Open Water		4,000.00	-4,000.00	
6650.60 Distance Meets	4,800.00		4,800.00	
Total 6650.00 Metro Run Meets	-3,145.90	-625.00	-2,520.90	503.34 %
Total 6600.00 Administration & Operations Support	146,481.06	187,575.00	-41,093.94	78.09 %
Total Expenses	\$303,234.13	\$497,000.00	\$ -193,765.87	61.01 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET OPERATING INCOME	\$155,254.96	\$2,700.00	\$152,554.96	5,750.18 %
Other Expenses				
6700.00 Depreciation	781.47		781.47	
Total Other Expenses	\$781.47	\$0.00	\$781.47	0.00%
NET OTHER INCOME	\$ -781.47	\$0.00	\$ -781.47	0.00%
NET INCOME	\$154,473.49	\$2,700.00	\$151,773.49	5,721.24 %

Metropolitan Swimming Inc.

PROFIT AND LOSS

September 1, 2018 - June 17, 2019

	TOTAL	
	SEP 1, 2018 - JUN 17, 2019	SEP 1, 2017 - JUN 17, 2018 (PY)
Income		
5000.00 General Income Accts		
5001.00 Investment Income		0.45
5001.10 Interest Income	2,946.57	5,743.85
Total 5001.00 Investment Income	2,946.57	5,744.30
5002.00 Fee & Surcharge		
5002.10 Sanctions Fee	16,025.00	5,975.00
5002.15 Post Meet Fee (20%)	251,985.40	256,165.34
5002.19 Silver/Bronze Surcharge	14,656.00	13,077.00
Total 5002.00 Fee & Surcharge	282,666.40	275,217.34
5005.10 Fines		
5005.17 Admins Fines	8,119.00	766.00
5005.19 Senior Fines	750.00	
Total 5005.10 Fines	8,869.00	766.00
5006.00 Registrations		
5006.10 Club-Received	16,700.00	16,250.00
7006.10 Club-Paid	-5,950.00	-6,160.00
Total 5006.10 Club-Received	10,750.00	10,090.00
5006.20 Athlete-Received	753,047.95	734,309.00
7006.20 Athlete-Paid	-618,530.00	-607,617.00
Total 5006.20 Athlete-Received	134,517.95	126,692.00
5006.30 Non Athlete-Received	69,840.00	72,450.00
7006.30 Non Athlete-Paid	-59,694.00	-61,360.00
Total 5006.30 Non Athlete-Received	10,146.00	11,090.00
5006.40 Transfers-Received	4,045.00	3,945.00
5006.50 Flex Athletic-Received	4,560.00	
7006.50 Flex Athletic-Paid	-970.00	
Total 5006.50 Flex Athletic-Received	3,590.00	
Total 5006.00 Registrations	163,048.95	151,817.00
5010.00 Bounced Check Fee		
5010.10 Bounced Check Fee	0.00	50.00
Total 5010.00 Bounced Check Fee	0.00	50.00
5011.00 Misc - Office	-166.83	-72.00
5014.00 Sales	1,125.00	3,975.00
Total 5000.00 General Income Accts	458,489.09	437,497.64
Total Income	\$458,489.09	\$437,497.64
GROSS PROFIT	\$458,489.09	\$437,497.64
Expenses		
6100.00 Athletics Service Program		
6110 Travel Program		-5,923.92
6110.00 Travel Reimbursement		5,923.92

	TOTAL	
	SEP 1, 2018 - JUN 17, 2019	SEP 1, 2017 - JUN 17, 2018 (PY)
6110.11 SC Sectional	14,200.00	18,800.00
6110.12 LC Senior Zone/Sectional	1,000.00	
6110.14 SC NCSA Junior	24,400.00	30,800.00
6110.18 USA JR National SC	24,566.42	10,262.58
6110.19 USA JR National LC	800.00	
6110.22 USA National/Open SC	6,757.84	3,600.00
6110.23 USA National/Open/Phillip66 LC	1,000.00	
6110.30 USA Open Water Champ	1,200.00	600.00
Total 6110.00 Travel Reimbursement	73,924.26	69,986.50
6120.00 Scholarships	-2,100.00	-2,100.00
6120.20 Galuzzi Scholarship In		-1,000.00
7120.10 Joe Stetz Scholarship Awards	2,000.00	2,000.00
7120.30 Galuzzi Scholarship Awards	2,000.00	
Total 6120.00 Scholarships	1,900.00	-1,100.00
6130.00 Programs		
6131.00 Age Group Zone Meet		
6131.10 LC Zone		
6131.11 LC Zone fees collected		675.28
6131.12 LC Zone Entry fees		0.00
7131.11 LC Zone Uniforms		0.00
7131.12 LC Zone Petty Cash & supplies		320.44
7131.14 LC Zone Hotel & meals	4,644.00	0.00
Total 6131.10 LC Zone	4,644.00	995.72
6131.20 SC Zone		
7131.24 SC Zone Hotel		-675.28
Total 6131.20 SC Zone		-675.28
Total 6131.00 Age Group Zone Meet	4,644.00	320.44
6133.00 Diversity Program	4,016.60	-356.52
6137.00 Distance Meets	1,200.00	6,000.00
Total 6130.00 Programs	9,860.60	5,963.92
Total 6100.00 Athletics Service Program	85,684.86	68,926.50
6200.00 Officials	206.11	
6200.10 Travel Reimbursement	5,390.29	5,000.00
6200.11 Clinic & Training Expenses	1,782.78	1,351.94
6200.12 BGC Reimbursement	1,881.00	1,456.50
6200.13 Incentives	3,245.00	2,145.04
Total 6200.00 Officials	12,505.18	9,953.48
6400.00 BOD		
6410.00 USAS Conferences/Convention Fee	10,480.00	9,886.81
6410.20 Travel Expenses	3,653.74	
6410.30 Par Diem/Meals	1,859.28	
Total 6410.00 USAS Conferences/Convention Fee	15,993.02	9,886.81
6411.00 EZ Conferences & Conventions	3,479.02	761.46
6411.10 Eastern Zone Meeting Host -IN		-375.00
6411.11 Eastern Zone Meeting Host - OUT		4,049.71
6411.20 Lodging/Transportation	1,950.85	4,051.76
6411.30 Par Diem/Meals	2,191.39	118.00

	TOTAL	
	SEP 1, 2018 - JUN 17, 2019	SEP 1, 2017 - JUN 17, 2018 (PY)
6411.40 Eastern Zone Dues		2,888.25
Total 6411.00 EZ Conferences & Conventions	7,621.26	11,494.18
6420.00 BOD Travel Reimbursement	442.12	1,297.18
6450.00 BOD Misc Expenses	2,306.63	495.79
Total 6400.00 BOD	26,363.03	23,173.96
6500.00 Clubs Recognition		
6510.00 Club Excellence Program	32,200.00	39,000.00
Total 6500.00 Clubs Recognition	32,200.00	39,000.00
6600.00 Administration & Operations Support		9.95
6601.00 Salary & Wages	50,378.04	48,052.37
6601.10 Payroll Tax	574.61	6,335.73
6601.20 Workers Comp Insurance	1,024.27	6,097.57
6601.30 ADP Payroll Service Fee	742.18	615.93
Total 6601.00 Salary & Wages	52,719.10	61,101.60
6605.00 IT Service Fee	2,500.00	4,500.00
6605.10 Web Site ChargesB	2,295.00	
Total 6605.00 IT Service Fee	4,795.00	4,500.00
6606.00 SWIMS Stipends	2,500.00	2,500.00
6607.00 All Office Essential Supplies	742.91	922.20
6607.10 Annual Membership/Program Dues	662.11	329.11
6607.20 Printing/Ink/Paper	359.06	228.83
6607.30 Postage/Mailing	118.35	637.31
6607.40 Misc Expenses	87.86	983.82
Total 6607.00 All Office Essential Supplies	1,970.29	3,101.27
6608.00 Operation Expenses		
6608.10 Internet Expense	1,764.30	1,589.55
6608.20 Telephone	594.92	582.39
6608.30 Storage Room Rental	134.00	
6608.50 Professional Service Fee	40,651.00	13,450.00
6608.60 Subscription Fee		
6608.61 QB Monthly Fee(current)	142.11	69.65
6608.62 QB Fee (old)	11.45	19.90
Total 6608.60 Subscription Fee	153.56	89.55
Total 6608.00 Operation Expenses	43,297.78	15,711.49
6609.00 Office Equipment/Hardware	5,174.21	572.53
6610.00 Bank & Credit card expenses	18,232.80	22,971.17
6610.10 Bank Service Charge/Fee	3,664.23	275.55
Total 6610.00 Bank & Credit card expenses	21,897.03	23,246.72
6611.00 HOD/BOD Meetings	1,101.18	483.68
6611.10 Refreshment - BOD/ LSC	863.29	770.73
Total 6611.00 HOD/BOD Meetings	1,964.47	1,254.41
6614.00 State Filing Fees	0.00	
6615.00 Hall of Fame		
6615.30 HOF - Display	5,000.00	5,000.00
Total 6615.00 Hall of Fame	5,000.00	5,000.00
6630.00 Golden Goggles Dinners	62.00	
6630.10 Golden Goggles Dinner	10,247.08	

	TOTAL	
	SEP 1, 2018 - JUN 17, 2019	SEP 1, 2017 - JUN 17, 2018 (PY)
Total 6630.00 Golden Goggles Dinners	10,309.08	
6640.00 Other Misc Expenses		0.00
6650.00 Metro Run Meets		
6650.10 Sr. Mets SC		
6650.12 SrM - SC Meet Entries	-20,115.55	-20,094.82
6650.13 SrM - SC Admissions & Programs	-16,040.00	-12,721.00
6690.11 SrM - SC Personnel/Admin/AO	5,658.78	4,408.00
6690.12 SrM - SC Pool rental	14,000.00	17,720.00
6690.13 SrM - SC Officials (Evaluator/MR/TLCJ)	916.26	954.00
6690.14 SrM - SC Refreshments	3,403.28	2,562.16
6690.15 SrM - SC Awards	936.79	851.18
6690.16 SrM - SC Misc Supplies Expenses	1,020.66	1,000.00
Total 6650.10 Sr. Mets SC	-10,219.78	-5,320.48
6650.20 Sr Mets - LC		
6690.21 SrM - LC Personnel/Admin/Ao	629.50	
6690.23 SrM - LC Officials(Evaluator/MR/TLCJ)	1,197.00	
6690.24 SrM - LC Refreshments	151.75	
6690.26 SrM - LC Misc Supplies Expenses	295.63	
Total 6650.20 Sr Mets - LC	2,273.88	
6650.60 Distance Meets	4,800.00	
Total 6650.00 Metro Run Meets	-3,145.90	-5,320.48
Total 6600.00 Administration & Operations Support	146,481.06	111,677.49
Total Expenses	\$303,234.13	\$252,731.43
NET OPERATING INCOME	\$155,254.96	\$184,766.21
Other Expenses		
6700.00 Depreciation	781.47	781.47
Total Other Expenses	\$781.47	\$781.47
NET OTHER INCOME	\$ -781.47	\$ -781.47
NET INCOME	\$154,473.49	\$183,984.74

<i>Club</i>	<i>Athletes</i>	<i>Flex</i>	<i>Outreach</i>	<i>Seas 1</i>	<i>Seas 2</i>	<i>Indiv Season</i>	<i>Single Meet</i>	<i>Other NA</i>	<i>Coaches</i>	<i>Officials</i>	<i>Total</i>
AGMV	107	0	0	0	0	0	0	4	11	8	128
AGUA	398	0	0	0	0	0	0	1	14	38	447
APEX	82	0	0	0	0	0	0	0	2	2	86
ARMY	2	0	0	0	0	0	0	0	2	0	4
ASAP	45	0	0	0	0	0	0	0	1	0	46
BAD	144	0	0	0	0	0	0	1	13	8	165
BGNW	254	0	0	0	0	0	0	2	7	15	276
BKR	80	0	0	0	0	0	0	0	5	0	85
CAS	23	0	14	0	0	0	0	0	4	1	41
CENT	17	0	0	0	0	0	0	0	1	0	18
CFB	37	0	0	0	0	0	0	0	2	0	39
CFJV	79	0	0	0	0	0	0	0	4	2	85
CIY	108	0	0	0	0	0	0	0	4	4	116
COND	377	0	0	0	0	0	0	3	25	14	413
CSDC	172	0	0	0	0	0	0	0	11	0	183
DVWM	27	0	0	0	0	0	0	1	1	0	29
EAST	307	0	0	0	0	0	0	11	15	7	335
EHY	91	0	0	0	0	0	0	0	5	0	96
FA	119	0	0	0	0	0	0	0	6	0	125
FAST	6	0	0	0	0	0	0	0	1	1	8
FLY	114	0	0	0	0	0	0	7	9	10	137
FREE	196	0	0	0	0	0	0	1	6	3	206
GAEL	146	0	0	0	0	0	0	0	7	4	156
GATE	32	0	0	0	0	0	0	0	3	0	35
HAA	155	0	0	0	0	0	0	7	12	12	184
HDRO	0	0	0	0	0	0	0	1	1	0	1
HES	62	0	0	0	0	0	0	0	5	0	67
HS	23	12	0	0	0	0	0	0	6	0	41
HVD	162	0	1	0	0	0	0	1	10	5	179
HYB	159	0	0	0	0	0	0	0	8	0	167
IA	267	0	0	0	0	0	0	0	9	4	280
JCCT	67	0	0	0	0	0	0	0	5	0	72
KBM	0	0	44	0	0	0	0	0	3	7	53
LBA	182	0	0	0	0	0	0	0	10	1	193
LGAC	193	0	2	0	0	0	0	0	5	1	201
LIAC	732	0	0	0	0	0	0	3	23	42	798
LIE	522	0	0	0	0	0	0	0	14	23	556
LIFE	163	0	0	0	0	0	0	0	6	0	169

<i>Club</i>	<i>Athletes</i>	<i>Flex</i>	<i>Outreach</i>	<i>Seas 1</i>	<i>Seas 2</i>	<i>Indiv Season</i>	<i>Single Meet</i>	<i>Other NA</i>	<i>Coaches</i>	<i>Officials</i>	<i>Total</i>
LSA	15	117	0	0	0	0	0	0	2	0	134
MAKO	128	0	0	0	0	0	0	0	8	1	137
MCBY	39	0	0	0	0	0	0	0	2	0	41
MHHW	17	5	54	0	0	0	0	0	5	0	81
MPNY	107	0	0	0	0	0	0	0	5	1	113
MWDA	64	0	0	0	0	0	0	1	10	6	78
NBS	75	0	0	0	0	0	0	1	8	7	91
NCAC	17	0	0	0	0	0	0	0	0	0	17
NDAC	104	17	0	0	0	0	0	1	10	9	139
NFS	25	0	0	0	0	0	0	1	8	4	36
NRYS	2	0	0	0	0	0	0	0	0	0	2
NYAC	72	0	0	0	0	0	0	0	2	0	74
NYCC	101	0	0	0	0	0	0	0	3	1	105
NYCP	28	0	6	0	0	0	0	0	5	0	39
NYSA	268	0	0	0	0	0	0	3	13	16	299
OSAW	0	51	0	0	0	0	0	0	3	0	54
PAC	125	17	0	0	0	0	0	1	9	11	162
PATS	192	0	0	0	0	0	0	1	13	15	219
PBAC	100	0	0	0	0	0	0	0	5	2	107
QNS	157	0	0	0	0	0	0	0	3	0	160
RA	147	0	0	0	0	0	0	0	6	5	156
RED	36	0	26	0	0	0	0	0	3	0	65
RFAC	44	0	0	0	0	0	0	2	4	6	56
RIST	29	1	0	0	0	0	0	0	5	0	35
RYE	0	0	0	0	0	0	0	0	3	1	3
SHY	45	0	0	0	0	0	0	0	2	0	47
SMC	150	0	0	0	0	0	0	0	10	4	162
SPAR	42	1	0	0	0	0	0	0	1	0	44
SS	28	0	0	0	0	0	0	0	3	0	31
SSC	308	5	0	0	0	0	0	9	13	16	346
SSL	99	0	0	0	0	0	0	0	6	0	105
ST	66	0	0	0	0	0	0	0	1	0	67
TRI	296	1	0	0	0	0	0	2	18	10	324
TRS	74	0	0	0	0	0	0	2	3	3	80
TS	209	0	0	0	0	0	0	0	13	1	222
TSC	8	0	2	0	0	0	0	1	3	0	13
TVSC	224	0	0	0	0	0	0	6	15	18	262
UN	206	0	33	0	0	0	0	8	48	29	316

USA Swimming, Inc.

<i>Club</i>	<i>Athletes</i>	<i>Flex</i>	<i>Outreach</i>	<i>Seas 1</i>	<i>Seas 2</i>	<i>Indiv Season</i>	<i>Single Meet</i>	<i>Other NA</i>	<i>Coaches</i>	<i>Officials</i>	<i>Total</i>
VAC	85	0	0	0	0	0	0	3	7	7	101
WEST	179	0	2	0	0	0	0	0	8	4	193
WISC	173	0	0	0	0	0	0	3	5	2	182
WSSC	107	0	0	0	0	0	0	1	5	8	120
YBAR	53	0	0	0	0	0	0	0	8	1	62
YFD	257	0	0	0	0	0	0	0	13	1	270
YMID	179	0	0	0	0	0	0	0	9	6	193
Total	10330	227	184	0	0	0	0	89	602	407	11763